

ACO. we care for water

ACO Group is the world market leader in drainage technology with offices in more than 50 countries on 6 continents. To further strengthen our market presence in Bosnia and Herzegovina, we are looking for:

Area Sales Manager

North-East Bosnia and Herzegovina

Responsibilities:

- Constantly strive for market development and increase of sales in the area;
- Build and promote strong and long-lasting customer relationships with key investors and construction companies;
- Recognizing market trends, customer needs and consultative selling;
- Planning, organization and coordination of sales processes and project management supported by strong back-office and technical team.

Requirements:

- Entrepreneurial and dynamic personality, oriented towards achieving sustainable growth;
- Excellent communication and organizational skills;
- Experience on a similar position and knowledge of the construction market would be considered an advantage;
- Self-started person, willing to travel;
- Good English and/or German language;
- University degree in Engineering, Economics or other relevant subject.

To find out whether ACO is a good match for you – and vice versa - please send your CV and a motivation letter.

ACO is a Water-Tech company that protects water. Building on our global drainage expertise that protects people from water, we increasingly see our mission as also protecting water from people.



ACO d.o.o.
www.aco.ba